

MANAGED HOSTING

**Create your ideal I.T. infrastructure
without tying up your resources**

Our Managed Hosting services take responsibility for your IT estate, delivering assured efficiency, cost-savings and freedom to focus on your core business.

WHY CHOOSE OUR MANAGED HOSTING?

- **Flexible choice of IT infrastructure services hosted in secure Data Centres**
- **Reduce your costs and risks**
- **A partner you can trust – dependable service with up to 100% availability**
- **Consolidate and transform your I.T. estate for increased efficiency**
- **Free your resources to focus on your core business.**

HOW OUR MANAGED HOSTING SERVICES WORK

Cable&Wireless Worldwide offers a rich portfolio of managed IT infrastructure services across a range of traditional IT technologies, such as servers, operating systems, LAN, load balancers, storage and security; and emerging technologies, such as virtualisation. We will consolidate and transform your IT estate, achieving greater flexibility without the capital investment or the burden of managing the infrastructure yourself.

Our service is flexible; you can access whatever you need from an end-to-end offering – from consultancy and design to 24 x 365 support. With our expert audit, consultancy and design services, you can be sure you have the IT architecture and roadmap your business needs. We'll also make the transition efficient and seamless, handling consolidation and migration of services, into a virtualised environment.

C&W Worldwide will analyse your business requirements and audit your systems, identifying suitable candidates for virtualisation. Based on this information, we'll design a platform and migration plan. With your agreement, we'll then install it in our data centre, configure to your specification, carrying out all testing required then migrate services and applications from your legacy infrastructure, including any physical-to-virtual migration.

KEY FEATURES AND BENEFITS

- **Reduce costs and eliminate the need for capital investment:**
 - Outsourcing your IT infrastructure typically saves around 15% of ongoing costs
 - Consolidation and virtualisation can increase savings to 30%.
- **The flexibility you need for the future:**
 - Our design and consultancy can create a solution to develop in line with your changing needs.
- **Flexibility:**
 - Run voice, video, business data, Internet, mobile, etc. across the same network
 - Easily accommodates add-ons such as Managed Video Conferencing (MVC) and Telepresence, IP CCTV, Online Backup and Application Performance Management (APM).
- **Free up your own resources and take control more easily:**
 - A simpler solution, with a single point of accountability – from office LAN, via an IP WAN to your applications in our data centres.
- **Reassuring support, and the scale to deliver: we support thousands of managed devices for our customers:**
 - Your IT infrastructure is hosted in C&W Worldwide Data Centres in the UK and Ireland, with high capacity connectivity and at least 100Mbps resilient connection.

Continued overleaf



▶ **We understand your systems; here are some of the vendors and technologies we support:**

- **Services:** HP ProLiant and Sun
- **Operating systems:** Microsoft® Windows, RedHat Linux, Sun Solaris
- **Hypervisors:** Sun LDOMs and VMware ESX
- **Ethernet switching:** Cisco
- **Traffic Management:** F5 Networks
- **Storage:** Shared and Dedicated Models
- **Security:** Nokia checkpoint and Cisco Firewalls
- **Applications:** Oracle Database, Microsoft® SQL Server, Microsoft® Exchange.

SUPPORT

- We proactively manage and monitor your IT infrastructure, so you can concentrate on running your business
- We provide 24 x 365 solution support, tailored to match the business-critical levels of your applications
- We offer service level availability of up to 100% for infrastructure and support.

CO-LOCATION STANDARD COMPONENTS & OPTIONS

Standard Service

Standard co-location with a rental charge for space and power

- Space & Power

One off installation costs for racks and any necessary cabling

- Installation of racks, bespoke cages, cabling

Optional Components

A menu of additional service options that enhance the standard co-location capability

- Internet bandwidth
- Hands & eyes engineering resource

Designed to support the customer's own IT operation depending on the availability of their own resource and skill level

- Hardware break / fix
- Backup, storage, tape management

WHAT THE INDUSTRY EXPERTS SAY

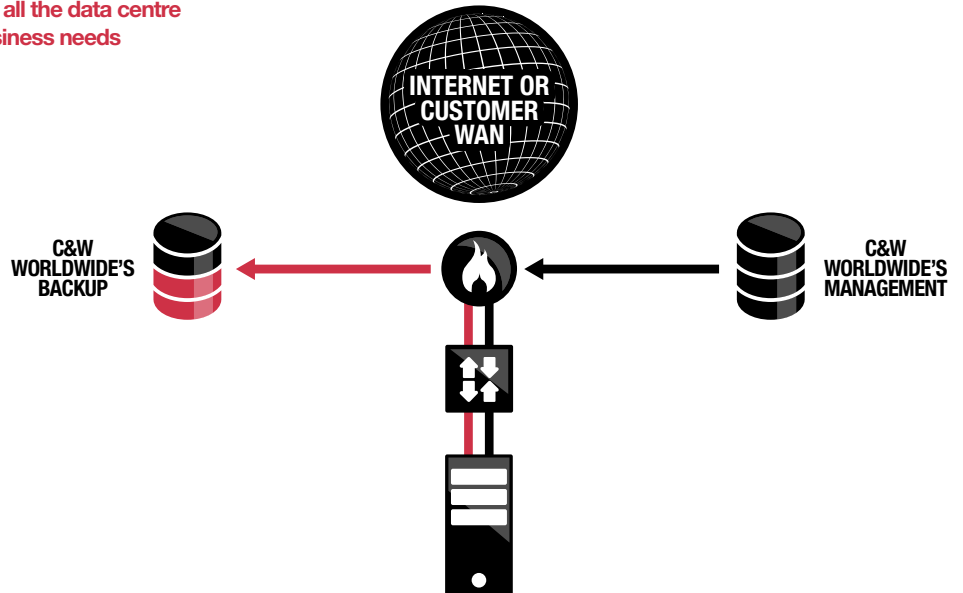
“A strong range of products – all launched, all proven, all based on forward-looking technology.”

CURRENT ANALYSIS

BRINGING THE SOLUTION COMPONENTS TOGETHER

C&W Worldwide Managed Hosting Services offer all the data centre services shown opposite, tailored to suit your business needs

- The simplest solution is a single server on the Internet, or a customer's IP WAN
- The solution is additionally connected to our backup and management networks.



To see how you can benefit from our Managed Hosting Services, please contact us:

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