

C&W WORLDWIDE CENTRALISES I.T. COMPANY'S INFRASTRUCTURE

WHAT WE HELPED OUR CUSTOMER ACHIEVE

We countered the effects of rapid, ad hoc growth in their infrastructure and implemented a programme which gives them better performance, and their customers easier, more secure access.

Some of the key benefits we brought to our customer:

- **A centralised, more efficient infrastructure with lower operating costs**
- **Total Cost of Ownership (TCO) reduced by 20%**
- **Implementation of data centre and infrastructure in just four weeks**
- **Effective security features that allow customers access to key applications, while meeting compliance and legislative demands**
- **Greater resilience, easier control through centralisation, and a scalable solution with a predictable current and future cost base.**

THE CHALLENGES WE HAD TO OVERCOME

The IT company had grown rapidly through merger and acquisition, creating a highly fragmented IT environment. As a result, its UK data centre estate was performing badly and proving expensive to run, and urgently needed to be rationalised.

With the business expected to continue to grow aggressively, they needed a central capability that would deliver scalability, high performance, and a predictable cost base for the current and predicted demand levels. This transformation programme would also allow improvements through standardisation and meeting legislative requirements.

HOW WE HELPED

While their new data centre was being built, we established a programme to centralise their infrastructure and applications, including the migration of their key applications and services.

The project involved upgrading their Wide Area Network, a centralised security model and high-speed Internet access. At the heart of the network was one of Cable&Wireless Worldwide's secure data centres, which allowed their customers access to key applications.

The company's service to its global customers demands very specific security measures, predominantly due to compliance and legislative requirements, which we satisfied through a dedicated security design and build programme.

Despite the complexity of the programme, which used resources from several operational areas within C&W Worldwide, we implemented the programme ahead of time and on budget.

To see how we can optimise your infrastructure effectively and securely, please contact us:

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