

C&W WORLDWIDE BREATHE NEW LIFE INTO GHG'S INFRASTRUCTURE

“ Partnering with Cable&Wireless Worldwide to deliver and manage our core infrastructure services has allowed us to migrate and upgrade services and further improve our offering. ”

GRAHAM KNIGHT, CIO, GENERAL HEALTHCARE GROUP

WHAT WE HELPED GENERAL HEALTHCARE GROUP ACHIEVE

We delivered a series of transformation projects that helped General Healthcare Group (GHG) reduce costs and improve their business agility.

Some of the key benefits we brought to GHG:

- **Centralised operations with considerably reduced costs**
- **Total Cost of Ownership (TCO) cut by 40%**
- **A high performance managed environment to support its critical operations**
- **Scalability with a predictable current and future cost base**
- **Increased resilience, 24-hour monitoring and greater control, contributing to better care for patients – GHG's customers.**

THE CHALLENGES WE HAD TO OVERCOME

GHG's rapid growth through merger and acquisition had created a disparate IT environment, with badly performing key business applications including email, ERP and collaboration software.

GHG's IT infrastructure was spread around several sites, with servers based on ailing hardware. The complex network was difficult to manage and report on, and the multiple data centres made it expensive to deploy WAN. For the hard-pressed IT team, supporting basic services such as email was not seen as a priority.

With further growth forecast, GHG needed a central platform that would deliver scalability, high performance, and a predictable cost base for current and predicted demand levels. This transformation programme would also allow improvements through standardisation and the delivery of legislative requirements.

HOW WE HELPED

For the first stage of the transformation, we supplied a robust and scalable new infrastructure at one of Cable&Wireless Worldwide's secure data centres. This provided a new set of standards-based capabilities, so GHG could deploy new or migrate existing key applications that would be accessible across the business.

GHG also opted to replace their legacy ISP type service with our Managed Exchange 2007 capability. This now provides 6,000 employees over multiple sites with email, allowing them to focus on consistent quality of internal and external communications.

Our solution, based on Microsoft® best practices, delivered Exchange 2007 Server, ISA Server, Forefront Server, EMC Storage and Blackberry® Enterprise Server in a cluster, to provide high availability. As a result, we simplified the existing 15 branch platforms down to one, enhanced GHG's security and achieved a significantly lower TCO.

To see how we can revitalise your infrastructure, please contact us:

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