

MANAGED EXCHANGE CUTS YOUR EMAIL INFRASTRUCTURE COST OF OWNERSHIP

PROPOSITION
SUMMARY

OUR DEDICATED, MANAGED EMAIL SERVICE LETS YOU TAKE CONTROL OF COMPLEXITY, SECURITY, PERFORMANCE AND RELIABILITY, AND DRIVE VALUE BY CUTTING COSTS AND IMPROVING SERVICES.

WHY CHOOSE MANAGED EXCHANGE?

- **RELEASE COST AND RESOURCES TIED UP IN MANAGING YOUR EMAIL**
- **BENEFIT FROM CENTRALISED, RESILIENT AND SECURE HOSTING, STORAGE AND DISASTER RECOVERY**
- **EMAIL IS A STEP TOWARDS AN 'INFRASTRUCTURE AS A SERVICE' MODEL**
- **INCLUDE BLACKBERRY®, ARCHIVING AND COLLABORATION SERVICES TO INCREASE BUSINESS VALUE**

HOW MANAGED EXCHANGE WORKS

Managed Exchange is based on a Microsoft® Exchange 2007 and runs on a dedicated, highly-available and resilient hosting platform that runs in UK data centres. Combined with EMC SAN's, enterprise monitoring, enterprise backup, your people can access your Exchange via 'Outlook Anywhere', BlackBerry smartphones, Windows Mobile or web browsers, whether they're in the office, visiting clients, on the move, or working from home.

Our Managed Exchange includes advanced security features to ensure your systems and data are protected from malicious code, spam, worms and viruses. The service is scalable, with EMC storage and backup with optional archiving and e-discovery capacity. Every aspect, from procurement and handover to performance monitoring, is managed and supported by expert engineers and delivered to industry best practice standards.

As part of an overall 'Infrastructure as a Service' it allows you to choose the services you don't want to manage and run them in our data centres. From co-location to managed hosting, virtualisation and cloud services, we can improve the IT services you provide to the business.

KEY FEATURES AND BENEFITS

- End-to-end hosted email service that saves time, resources and can cut monthly mailbox costs by up to 40%.
- Reduce complexity, improve availability – email is integrated with your network.
- Be more productive with Outlook Web Access, Outlook Anywhere, Windows Mobile push email, and BlackBerry® smartphones using Cable&Wireless Worldwide's Managed BlackBerry® Enterprise Server.
- Modular and scalable to suit your dynamic business.
- Enhance your security, disaster recovery and compliance performance.

WHAT OUR CUSTOMERS SAY

“Cable&Wireless Worldwide worked with me to move from a distributed Exchange platform of over 50 servers to a centrally hosted, dedicated Exchange 2007 platform. The project saved us nearly 40% over our in-house costs.”

IT DIRECTOR,
GLOBAL ENGINEERING CONSULTANCY

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SUPPORT

- **Tailored to you:** Specially designed for enterprises with 2,500 to 20,000 people.
- **Simple and painless:** Project Managed migration and implementation.
- **Proactive:** 24/7 monitoring, management and support services.
- **Dependable:** SLA of 99.99%.
- **Future-proof:** Ready to integrate with Microsoft Office Communication Server to unify Exchange with voice and presence services, plus Microsoft Sharepoint for easy document storage and retrieval.

PRICING STRUCTURE

Platform design is based on number of users and amount of storage they need. This means you get a single monthly price covering every user, fixed for the term of the agreement. There is a small set-up charge to build and deploy the platform.

PRODUCT EVOLUTION/ROADMAP

We have already started upgrading our Managed Exchange Service to run on Exchange Server 2010. It's also possible to add Managed Office Communications Server and Sharepoint to the solution.

WHAT THE INDUSTRY EXPERTS SAY

“A strong range of products – all launched, all proven, all based on forward-looking technology.”

CURRENT ANALYSIS

HOW MANAGED EXCHANGE WORKS



For more on how to eliminate the burden of email management with Managed Exchange, please contact us:

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